

CFO

We understand the need for interim leadership to quickly integrate into an organization and drive immediate results.

Case Study: Interim CFO for Growth

OVERVIEW



A private equity firm needed an interim CFO for a fast-growth company in commercial building construction. They were looking for a partner to help position the company for future growth. They needed someone tried and true who could partner with management, investors, customers and vendors to manage the growth. They turned to CSuite to bring the expertise to position the company for growth.

CHALLENGES



- Their credit line was inadequate with overly restrictive covenants.
- Reporting and infrastructure could not provide management and directors the ability to make informed decisions.
- Treasury management was weak.
- The company had trouble anticipating events and reliably projecting results.

SOLUTIONS



- Negotiated and secured a more flexible and appropriate credit line.
- Restructured the reporting to enable comprehensive and accurate analysis.
- Developed and implemented a comprehensive annual operating and capital plan/budget.
- Restructured the thirteen-week cash flow projections assumptions and model.

RESULTS



The company executed a cash forecasting and reporting infrastructure in combination with a refinanced credit line. These decisions were instrumental in executing their plan for growth. In addition, the comprehensive operating plan coupled with the reliable forecasting and reporting provided management with the real time information to make the decisions on resources to execute to the growth plan.